



Language Training Institute (LTI) was the first organization in Australia to accredit a Cert IV in TESOL. LTI's TESOL Course has been delivered to thousands of TESOL Course participants around Australia and overseas, both to native speakers of English, and to those whose first language is not English.

The Units of the Course, which give an indication of its content, can be found be viewed at:

http://lti.edu.au/about-tesol/general-information.aspx#2_0

In addition to developing the Course, LTI has developed and published a unique, full suite of Training and Assessment Publications for the Course. These resources are available in perfect bound "Textbook" format and "map" perfectly to the Accredited Certificate IV in TESOL Course.

The titles of these publications can be viewed at:

<http://lti.edu.au/resources.aspx>

Please note that the prices of these publications for organizations delivering the LTI TESOL Course will be **discounted** and vary with factors such as: volume, customized branding options, & shipping destination.

Other organizations are able to deliver the LTI TESOL Course and use the LTI TESOL Training Publications via either or two options. They are:

Option A: Obtain a "Site License" from LTI and register to deliver the Course as a "stand alone" Australian Government Registered Training Organisation independently of LTI, but using LTI's Publications,

OR:

Option B: Deliver the Course under LTI's Australian Government Registered Training Organisation Status
OR:

Option C: A customized arrangement

Option A:

The "Start Up Site Licensing Package" involves the following:

1. LTI provides the following Course related Resources for the purpose of gaining Registration with the relevant Government Authorities to deliver the Course:
 - a. A copy of the Accredited Course Document
 - b. Two (2) copies of the full suite of Training Resources for the Course including:
 - i. TESOL Made Practical – the Textbook for the Core units of the Course
 - ii. TESOL Made Practical: The Workbook, which constitutes the Theory Assessment for the Course
 - iii. TESOL For All Situations – the Textbook for the eleven (11) elective units of the Course - students are required to complete two (2) electives
 - iv. TESOL For All Situations: The Workbook
 - v. The Course Study and Prac Teaching Guide
 - vi. The Trainer's Manual
 - vii. The TESOL Made Practical Workbook Answers
2. LTI provides up to three (3) hours of TESOL related consultation time to support the Licensee in the Course registration process, and/or to assist trainers in becoming familiar with the Course and Course materials. This support is provided via email and phone by one of our experienced staff. In some cases a site visit can be arranged. Beyond the three hours of initial support and consultation, LTI has an ongoing commitment to providing general support as required with respect to general issues related to the LTI Course or materials provided.

An ****Initial Course License Fee** usually applies. This "up front" payment covers the materials and service referred to above PLUS eight (8) additional sets of the Student Training materials to be used in the delivery of the Licensee's first Course, or at the Licensee's discretion (eg for supply to training staff).

After the Licensee is registered to deliver the Course, LTI then provides the Licensee with the latest version of sets of the Student Training Materials (Two Texts, Two Workbooks + Study Guide) in the exact quantity required according to the training needs – size of group, number of trainers etc.

These sets of Student Training Material are supplied for a fixed Licensee Discounted cost. Special rates may apply to bulk purchase quantities. Where a bulk purchase is made, there is the option of "customized branding" and the creation of "provider specific editing" of the **Study Guide** Publication which introduces and directs students through the Course.

The License Agreement is renewable in July 2010 by which time the Course will be re-accredited, as it has been in previous Accreditation / Re-accreditation processes. Existing license holders of the Course who have already paid the licensing fee **after June 30th 2009** will automatically have their license renewed for another five (5) year period. Licensees who were granted a License **prior to June 30th 2009** will pay a small once only ****Renewal Fee** for the following five (5) year licensing period.

Option B:

This option enables another organization to operate under LTI's Australian Government Registered Training Organisation status via a "Partnership Delivery Arrangement".

A standard ****Initial Course License Fee** applies.

This Fee covers everything you need for delivering your first Course for up to ten (10) students including:

- The first ten (10) sets of the LTI TESOL Training and Assessment Publications for students
 - TESOL Made Practical – the Textbook for the Core units of the Course
 - TESOL Made Practical: The Workbook containing the Theory Assessment for the Course
 - TESOL For All Situations – the Textbook for the eleven (11) elective units of the Course - students are required to complete two (2) electives
 - TESOL For All Situations: The Workbook
 - The Course Study and Practice Teaching Guide
- Assistance with developing advertising materials for an "instant" start
- Support services to staff delivering the Course – prior to, during, and after the Course
- Additional materials for staff delivering the Course including:
 - The Trainer's Manual
 - The TESOL Made Practical Workbook Answers
 - Two (2) complimentary sets of the student resources
- Guidance on meeting RTO Government compliance requirements
- The issuing of Government "endorsed" Certificates to students

After the first ten (10) students, a "Per Student Fee" is paid to LTI varies depending on the specific arrangements of the TESOL Delivery Partnership. The standard per student fee paid to LTI under this arrangement includes the ongoing provision of all services and support required for the delivery of the TESOL Course, and includes the provision of the LTI TESOL Course Publications.

Option C:

LTI is always open to any arrangement that enables a Course to be delivered in any kind of co-operative arrangement. For example, arrangements whereby LTI has complete responsibility for delivering the Course for a particular organization, at a particular venue (eg Church), or for a particular client group (eg a group of international students). Such arrangements may also involve the shared responsibility for certain aspects of a TESOL program. Financial arrangements related to this option are always agreed on and stated in a written agreement prior to the commencement of the program.

Special arrangements affecting prices may include consideration of:

- **Church and Community Group Discount**
- **Bulk pre-paid orders of the LTI TESOL Publications**
- **Dual Branding of the LTI TESOL Publications**
- **Multi-site arrangements**
- **International delivery sites**

****Specific Fees referred to in this document can be obtained on request to:**

E: admin@lti.edu.au

Phone from within Australia: 1300 660 809

Phone from outside of Australia: +61 7 54423511